

TO: New Trier Township Board

FROM: Brian Leverenz, Community Services Administrator

DATE: January 3, 2018

RE: Administrator Report

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The Committees have concluded their review process and will present at the Board meeting on January 9<sup>th</sup>. They are:

Ann Sickon – Money Follows the Person Committee  
Ed Olinger - Mental Health Committee  
Paul Lively – Agency Oversight Committee

Attached are funding sheets for each committee and a summary of all committees as well as bullet point comments about each agency. There are also two new agencies applying for funding on the MFP Committee, and a new program from a previously funded agency. The MFP Committee is recommending funding of \$30,000 for Our House and \$10,000 for Impact Behavioral Health's Employment Program, but no funding for NAMI's Crisis Intervention Training Program as the state has already mandated training for it.

#### Food Pantry

This time of the year the food really rolls in. The holidays bring out the generous nature of township communities and our shelves are filling up. WE also received in excess of 100 ham dinners from the Jewel, which is more than we needed for Christmas so we will continue to distribute them as part of regular pantry offerings.

#### Peer Jury

Caseloads have been low and we have mostly cleaned out our docket, with just a few kids still in the system who have longer community service assignments.

#### Text-A-Tip

I received an e-mail from Andy Duran of LEAD/Text-A-Tip, who indicated that they are not going to apply to us for funding next year as they think they can secure donations from other sources. I'm a little puzzled by this as it will be difficult to secure the full amount from one source. I had a process all set up with the Mental Health Committee; he just had to fill out our regular funding forms.

	A	F	G	I	J	K
1	AGENCY ALLOCATIONS 1/9/17	FY2016	FY2017	2018 allocations	2019	2019
2	<b>Agency Oversight Committee</b>				requests	allocations
3	North Shore Senior Center	\$ 139,000	\$ 144,560	\$ 149,560	\$ 156,907	\$ 151,960
4	YWCA/Shelter & Legal Advocacy	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000
5	NTT Volunteer Center/Vol. Services	\$ 10,000	\$ 10,000	\$ 10,000	\$ 14,000	\$ 13,000
6	Meals At Home	\$ 10,000	\$ 10,000	\$ 14,000	\$ 15,000	\$ 15,000
7	Senior Action Service	\$ 13,000	\$ 13,000	\$ 12,000	\$ 15,000	\$ 11,500
8	Glencoe Jr. High Project/Youth Svcs.	\$ 20,000	\$ 20,000	\$ 20,000	\$ 22,500	\$ 20,000
9	Glencoe Youth Services/Youth Svcs.	\$ 38,000	\$ 35,000	\$ 35,000	\$ 38,000	\$ 35,000
10	Winnetka Youth Organization	\$ 51,000	\$ 51,000	\$ 51,000	\$ 60,000	\$ 51,000
11	Youth Connection/Youth Svcs.	\$ 28,000	\$ 28,000	\$ 28,000	\$ 30,000	\$ 28,000
12	Warming House Youth Center	\$ 51,000	\$ 51,000	\$ 51,000	\$ 55,000	\$ 52,165
13	Career Resource Center	\$ 11,000	\$ 11,000	\$ 11,000	\$ 16,000	\$ 12,000
14	Rebuilding Together	\$ 13,000	\$ 23,140	\$ 25,000	\$ 25,000	\$ 25,000
15	Kindness Connection	\$ 11,800	\$ 11,800			
16	Interfaith/Open Communities	\$ 2,500	\$ 2,500			
17	CJE Senior Life			\$ 3,000	\$ 4,000	\$ 3,000
18	Alliance for Children			\$ 5,000	\$ 10,000	\$ 6,165
19	<b>TOTALS</b>	<b>\$ 423,300</b>	<b>\$ 436,000</b>	<b>\$ 439,560</b>	<b>\$ 486,407</b>	<b>\$ 448,790</b>
20	<b>Mental Health Committee</b>					
21	HAVEN	\$ 120,000	\$ 118,000	\$ 118,000	\$ 118,000	\$ 118,000
22	HARBOUR	\$ 12,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
23	PEER Services	\$ 89,000	\$ 95,500	\$ 102,000	\$ 102,000	\$ 102,000
24	Cancer Wellness Center	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
25	Childrens Advocacy Center	\$ 5,000	\$ 6,000	\$ 6,000	\$ 7,000	\$ 7,000
26	Erika's Lighthouse	\$ 16,000	\$ 16,000	\$ 16,000	\$ 16,000	\$ 16,000
27	Fam. Counseling/Glencoe	\$ 36,000	\$ 36,000	\$ 40,000	\$ 40,000	\$ 40,000
28	Family Counseling/Wilmette	\$ 57,000	\$ 60,000	\$ 65,000	\$ 65,000	\$ 65,000
29	North Shore Counseling	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000
30	ANGLES/Glenview Youth	\$ 64,500	\$ 64,500	\$ 31,000	\$ 42,000	\$ 34,000
31	Open Studio Project	\$ 5,500	\$ 5,500	\$ -		
32	<b>TOTALS</b>	<b>\$ 447,000</b>	<b>\$ 458,500</b>	<b>\$ 435,000</b>	<b>\$ 447,000</b>	<b>\$ 439,000</b>
33	<b>MONEY FOLLOWS THE PERSON COMMITTEE</b>					
34	Center for Enriched Living	\$ 22,000	\$ 22,000	\$ 23,000	\$ 25,000	\$ 25,000
35	Lambs Farm	\$ 15,000	\$ 15,000	\$ 15,000	\$ 20,000	\$ 17,000
36	Arts of Life/Artist Support	\$ 10,000	\$ 10,000	\$ 10,000	\$ 15,000	\$ 8,000
37	YAP/SNAP at GYS	\$ 10,000	\$ 10,000	\$ 9,000	\$ 10,000	\$ 9,000
38	Glenkirk	\$ 127,500	\$ 127,500	\$ 112,580	\$ 112,580	\$ 97,500
39	Clearbrook	\$ 16,400	\$ 16,400	\$ 22,400	\$ 51,122	\$ 45,000
40	Special Gifts Theater	\$ 21,000	\$ 21,000	\$ 21,000	\$ 25,000	\$ 21,000
41	Our Place of New Trier Township	\$ 100,000	\$ 105,000	\$ 120,000	\$ 125,000	\$ 120,000
42	Josselyn Center	\$ 156,045	\$ 160,725	\$ 170,725	\$ 178,000	\$ 170,725
43	New Foundations/Thresholds	\$ 60,000	\$ 64,175	\$ 64,175	\$ 70,000	\$ 50,000
45	NAMI	\$ 7,500	\$ 10,000	\$ 10,500	\$ 14,000	\$ 14,000
46	SEARCH/JJ's List		\$ 7,500	\$ 8,000	\$ 10,000	\$ 10,000
47	<b>TOTALS</b>	<b>\$ 545,445</b>	<b>\$ 569,300</b>	<b>\$ 586,380</b>	<b>\$ 655,702</b>	<b>\$ 587,225</b>
48	<b>TOTALS FOR THREE COMMITTEES</b>	<b>\$1,415,745</b>	<b>\$ 1,463,800</b>	<b>\$ 1,460,940</b>	<b>\$ 1,589,109</b>	<b>\$ 1,475,015</b>
50	<b>NEW AGENCY/PROGRAM REQUESTS</b>					
51	Impact Behavioral Health				\$ 10,000	\$ 10,000
52	Our House				\$ 35,000	\$ 30,000
53	Nami Crisis Intervention				\$ 11,520	\$ -
56	<b>Total new requests</b>				<b>\$ 56,520</b>	
57	<b>Total all requests</b>				<b>\$ 1,645,359</b>	<b>\$ 1,515,015</b>
58						

## **Money Follows the Person Committee 2017 agency notes**

### **Center for Enriched Living**

- Number of NTT clients served is just 21, (5% of clients) but number of hours utilized by NTT clients is 11% or over \$300,000, minus fees they pay. Full fee does not cover cost of service and fees represent only 29% of agency budget.
- The level of impairment for these clients is also increasing.
- Serving some clients on a 1-1 basis
- Capital Campaign to make facility more accessible and goal is \$3.5 million for Universal Design – building finished and operating – now doing an endowment push
- 1/3 of clients have mobility impairment issues
- Very little programming in NTT but high utilization by our residents (see above)
- Named one of top 20 Chicago area non-profits of over 18,000
- Collaborations/Arts of Life, Our Place, NSSRA
- \$1.36 m reserves or 44% reserve ratio, mostly in cash.
- 3<sup>rd</sup> year of strategic plan and agency has prioritized employment and has new staff for it.
- 2 full-time outreach workers, new branding and website.
- Have programming 7 days a week now
- Higher admin costs because they have to raise more money since they get no state funds

### **Clearbrook**

- New Director as of January 1, Tony DiVittorio, Carl Lamell retiring but will do fundraising
- Agency has 3 Cila's in NTT, a 4 person, a 3 person and a 1
- largest in-home provider of services in state.
- We are very small funder but every dollar is important
- State and Federal funding accounts for 75% of budget, the rest has to be raised.
- Hopes to gradually do away with Sheltered workshops and numbers are going down, new clients do not choose this option but some older clients prefer it
- In Children's Services NTT families total 67, costing agency about \$55,000.
- 2016 audit indicates reserves are \$4 million which is only 11% of \$36m annual budget and agency has long term debt of over \$8m.
- High staff turnover because of good economy and better paying jobs

### **Young Adult Program – now called SNAP**

- Operated by Glencoe Youth Services, program has expanded to include some Thursday nights and Eddie Simon now directs GYS and SNAP has its own program manager – Jamie FRanzin
- Program gets nearly all its funding from us but less than half of clients are current or former NTT residents
- Program has a fund balance of over \$32,000 or well over 1 year. These reserves were built up largely with our funding
- Primarily a social and recreational program, operates at capacity nearly every week at 24-27 clients, looking in to doing some Thursday night programming
- Hope to start teen SNAP
- Program has its own board now- always three staff at program
- All meals are now free for clients, most are donated
- Need to diversify funding and collaborate with Our Place
- Space and building are becoming an issue but site secure for at least a few more years - they are exploring options including a capital campaign with GYS or offering programs at Takiff Center, but will not happen for a few years

### Arts of Life

- Used to serve 6 of 30 clients from NTT, but now its just 4 clients in program, costing them 36,000, but with state funding its even less.
- Agency is moving toward more individualized outcomes
- Have tried to recruit non-disabled artists and integrate into setting but they want their own space and it destroys concept of community in the space so this idea has not worked
- Agency has sold \$10,000 worth of art the last year
- 2016 says agency has reserves of \$210,000 or just or just 28% of one year's expenses of \$732,156, significant surpluses last two years.
- Admin costs seem high for an agency that is reliant on state funding, but agency defends them as necessary at over 30%
- Agency/program not operating at capacity
- New partnership with North Shore Art League

### Glenkirk

- Agency has implemented Respite worker wage increase for NTT clients though numbers have dropped because families are getting Medicaid Waivers
- New Director Glen Peterson
- NTT families for Respite get 25% of services due to our funding
- Moving toward individual bedrooms in Residential, but not there yet, state is funding more slots for housing but not the purchasing of the housing itself – closed 4 homes and opened 5 in shift to smaller CILA's. Residential is 78% state funded
- In Residential they serve 14% of clients are NTT or \$1.29 million to serve
- Numbers continue to drop in Sheltered workshop as some clients go to next generation or choose not to work
- Agency audit 2016 agency has 2.7M reserves or just 18% of total expenses, but agency part of larger Keystone Alliance, share admin costs and purchasing but no funds
- High staff turnover because of good economy and better paying jobs

### Our Place of New Trier Township

- New Director Nicole Seidlitz, emphasis is fundraising
- Space is not up to standards of Universal Design but finding own space has been problematic, agency looking at taking ownership of site, church may sell
- New computer lab
- Expanding outcomes into more individualized ones
- 2016 audit indicates reserves are at 99% of one year's expenses of budget of just over \$70,000. But agency budget will soon exceed \$1m.
- Over 50% of revenues come from fees and just under half of program participants are from NTT
- Agency has added staff and volunteers the last year to accommodate program growth – more clients are now over 30 so its not so much a transition program anymore
- Collaborating with CEL, NSSSED and others

### Our House of New Trier Township

- Families bought house but agency providing staff to run it, may be looking at getting another one
- Mix of public and private money is interesting, unusual, sets new precedent?
- Is program sustainable without our funding or even with it?

- Outcomes based on interactions between housemates
- It will cost \$200,000 per year to house these 4 adults, client fees are paying 60%, they will have to raise the rest.
- New agency/program requesting funding
- Money to be used to help defray costs of staffing, but families paying most of expenses, using some of their home based waivers

### **Lambs Farm**

- Good variety of opportunities for clients to work in and numbers in Sheltered Workshop at all time low, those that are there now choose to be there according to agency and all clients
- Aging population, average age over 50
- 22 clients are from NTT, just over half of budget from state, serves higher functioning clients
- New Wellness and Enrichment Center for those who like staying on campus
- Increasingly Person-Centered Services
- Agency has only about 17% reserves or \$2.3m but \$6m in endowment, have done extensive remodeling and on-site improvements but state is not campus friendly and will not let them build additional on-site housing though that is what clients want.
- Aging population resulting in rising expenses
- Agency recently got re-accredited, highest possible rating
- High staff turnover because of good economy and better paying jobs
- Reverse integration model-community comes to them!

### **Special Gifts Theater**

- Agency has finalized scholarship schedule but it does not track income, just goes by requests.
- Peer mentors also pay fee - Creating Outside the Lines is new adult program
- Only 1/3 of revenues come from fees so fees do not cover cost of service at all
- Trying to franchise program and have opened satellite sites in Palatine and Chicago
- Solid-evidence based program and outcomes and backed by research
- Mentors also pay fee and they get three weeks training before matched with buddy
- \$113,000 or 27.8% reserve ratio of budget of \$409,000
- Issue with lift at Skokie School
- No mentors in adult program
- 25 students and 35 mentors from NTT in Musical Theater, 4 students in Creating Outside the Lines

### **Josselyn Center**

- New agency director Susan Resko -essentially operating without state support except for Medicaid
- also lost United Way funding
- Our funding keeps NTT clients at a lower fee and guarantees access
- Good outcomes and measurement tools for adults and children
- Agency has brought back drop-in program
- Raised \$230,000 to refurbish reserves but spent \$400,000 of reserves in prior year, 2015 audit has almost one year reserves but down and future funding looks grim
- May acquire ANGLES Building next door, need capital campaign
- NTT clients are 17% of service units, costing agency about \$324,500, state is 50% of budget so I cant see giving them an increase.
- Audit for 2016 indicates reserves of \$400,000 of expenses of 1.95m, or just over 20%the rest is permanently restricted endowment of \$1.7m – agency ran deficits the last two years to keep services near same level despite loss of state funds

### **National Association of Mental Illness (NAMI)**

- Funding is for Family to Family Program – currently has wait list for this service, they need to train more people so they can offer more classes
- Program is for family members...offer support, education, training
- Agency has been aggressive in its approach to evaluation but still has been a bit problematic
- Now offers 4 week refresher course to those who have gone thru longer course
- Annual agency budget for agency almost \$400,000, offer other programming
- Audit should start breaking down services/costs by program
- Agency is looking to train first responders on mental illness issues in new program of Crisis Services
- 2016 audit indicates reserves of \$150,820 or 42% of one year's expenses of \$358,268.
- No state or United Way funding
- Roughly 1/3 of clients from NTT
- Agency had to resubmit proposal

### **New Foundations – Now its called Thresholds**

- New foundations merged with Thresholds, now a much larger agency
- Just 22 NTT clients in 2017 agency reports its due to housing issues as people move out of this area to find more affordable housing
- Significant number of clients have substance abuse issues
- I note that with new large size of agency its been difficult to get a hold of them and we've had issues with their staff
- Some outcomes fell significantly short and they seem to have revised some of them, less aggressive
- \$65m budget, agency has current assets of \$22m and current liabilities of \$18m, a weak ratio. Long-term debt for mortgages and bonds is \$21m. weak financial ratios.
- Costs about \$64,000 to serve our clients but since state funding accounts for 63% of program, we are overfunding it at current level
- 2016 audit indicates large organization with significant assets, liabilities, mortgages and long-term debt. Agency has total assets of \$54m, but 27m of it is property, and total liabilities of 37m, but 20m is long-term debt in the form of bonds and mortgages. SO in reality, they have 27m in current assets and 17m in current liabilities, a weak ratio of less than 2 to 1. Reserves are thus at 10m, which is only 11% of one year's budget of \$88m. Agency has more than \$15m in receivables.

### **SEARCH/JJ's List Disability Awareness Trainings**

- Offers awareness training for corporations, non-profits and other organizations by Disability Awareness Players – want to do more events in schools, where it has highest impact
- Our funding is for them to do 5 trainings in 2018 in NTT
- JJ Hanley no longer with program, part of SEARCH/Keystone now, a large non-profit
- Covers some of costs of trainings and stipends for players Some players are former NTT residents, currently have 15 active players, want to have 20
- Good data on effects of program in increasing awareness of such things as person first language and other issues – costs \$2500 per training
- Presentations focus on building confidence in interactions between persons with disabilities and non-disabled persons, not on ADA compliance
- Agency should consider a non-profit vs. a for profit fee

### **Impact Behavioral Health Partners**

- New agency requesting funding for employment training for persons with mental illness

- Highly expensive service but seems to get better results than other agencies providing similar service – our clients are referred from Josselyn Center
- FY17 clients 79% of clients were still working after 90 days on job – 60% of josselyn clients were placed.
- audit is for year ending June 30, 2016 and agency has current assets of \$424,887 and current liabilities of \$40,391, a good ratio, but they have \$1.2m in notes payable for mortgages on property worth \$2m. 2016 expenses were \$1.78m so they have reserves of 24%. Fundraising and admin costs are 20%.

### **2017 MENTAL HEALTH COMMITTEE AGENCY NOTES**

#### **YOUTH SERVICES OF GLENVIEW/NORTHBROOK**

- Negotiated a merger with ANGLES in 2017 and we funded them for first time
- Service area is broader than Glenview/Northbrook – name change?
- ANGLES Clinic was discontinued as need has dropped
- Health Education and PRIDE will continue though numbers are up in education but down in PRIDE, passed off Palatine PRIDE site to another agency and Evanston site to Y.O.U. reduced geographic area served
- Outcomes consistently achieved though modest in scope – not a big difference between pre and post test scores
- Agency reserves are 37% of one year's budget of \$1.38m
- Still owns ANGLES Building, may sell to Josselyn Center, valued at \$200,000

#### **HARBOUR**

- New agency director Kris Salyards
- 4 NTT girls received 76 nights of care costing roughly \$21,500 last year, but served only one NTT girl for 10 nights last year at approximate costs of \$3000 two years ago, asking for \$15,000
- 10 bed facility needs a revamp costs to be \$13m
- Emergency Shelter is much smaller program than it used to be but agency now is only going to do Emergency Shelter at current site- they used to mix programs at site which led to confusion on costs
- Good program outcomes though targets are too high and unrealistic
- \$200,000 in reserves or just 10% of budget, but it's a big improvement and agency has goal of 3 months reserves
- Agency usually has empty beds/underutilized
- Needs to do outreach in community, especially to Family Service agencies
- Only 47% of youth in same place 3 months after discharge, most other outcomes achieved though

#### **Family Services of Winnetka**

- Slight reduction in hours of service
- Agency changed name to Family Services of the North Shore – impact?
- New Director Lenna Scott
- Long-time Director Robert Mardirossian retired
- Northfield is underserved
- Infrastructure in need of repairs and improvement
- Thrift shop record year, continues to help agency with fee scale
- Reserves just one year's expenses or at \$467,000 according to 2015 audit
- All three family service agencies implemented new evaluation tool, no more GAF/GARF scores
- Ramping up high end fee from \$125 to \$150

- Staff leaving and agency did not meet goal of increasing clinical hours
- Dated website, hiring consultant to revamp
- 2017 audit indicates reserves well over one years of expenses for agency, not including Thrift Shop, which is separate.

#### **HAVEN**

- Agency has not done a good job filling out the proposal, somewhat confusing
- Implementing home based services for families who have issues getting to office
- Now charge some fees for Family Therapy, increasing emphasis on this program
- Outcomes still problematic for Outreach – hoping to add more schools to outreach but are they spread too thin?
- Need to improve response rate of surveys in advisories
- 48% reserve ratio as of 2015 audit, \$237,766 –one years expenses are \$496,632
- audit should break out costs by program
- 2016 audit indicates 80% reserve ratio or \$300,000 – admin costs are 31% a bit high
- No waiting list for services

#### **Children's Advocacy Center**

- 16 NTT clients past year costing them \$6871 to serve and 4 clients in family support costing them \$14,000
- Approximately a 50% reserve ratio on budget of \$1.2 m
- NTT clients in Family Support – why don't more clients go for ongoing services?
- Facility becoming an issue
- Agency attempting to standardize more of its outcomes, but primary one remains one investigative interview per client
- New Evanston location means they have three sites, Hoffmann Estates, Evanston and Northbrook
- New Strategic Planning Process and Initiatives added one staff last year

#### **PEER Services**

- New Executive director appears to have had trouble filling out forms, numbers do not make sense, will redo
- Alcohol and cannabis remain biggest issues with teens, but drop in heroin price and the fact that Chicago is major market has seen increase in this drug as well as prescription drug abuse and opioids
- Agency is transforming from social services to health care, it's a health issue not just an addiction issue
- Consistent outcomes over the years, consistently attained though adults are more difficult, but they seem to have modified them this year – not sure why.....
- Evolving nature of prevention services
- NTT adolescents are prioritized and no NTT clients wait, but there are waiting lists for adults and adolescents outside of NTT
- 45% reserve ratio in 2016 audit –agency has budget of \$2.05m
- With state cuts they have improved fundraising and added more interns
- More people struggle with substance abuse than all cancers combined

#### **Erika's Lighthouse**

- Agency in every school that feeds into New Trier High School and expanding services outside community – but its now a regional and even national agency with only 12% of its focus is in New Trier Township – not at Loyola however
- Expanding social media presence in addition to excellent brand name recognition, revamped website with lots of info on it – new video and new curriculum



- Broadening its focus beyond depression-bullying, transgender issues and mental health
- Outcomes are improved, and agency has done a good job in constantly reassessing them
- We are only govt funding source
- Switching from cash basis of accounting to accrual in 2018, per our recommendation
- Agency has \$572,221 in reserve or 1.38 years of annual budget of \$413,869 in fund balances as detailed in 2016 audit, in excess of one 1.37 years expenses. This is excessive. We should not punish them for fundraising success, but neither should they get an increase that will just sit in the bank.

#### **Cancer Wellness Center**

- Agency imposed limits on services to ensure more access for all
- Still no cost for services
- They finally have an outcomes instrument and are collecting data for clients and caregivers.
- Low numbers in NTT, though they report its their most served area. Need more outreach and marketing.
- Reserve ratio in 2016 audit indicates reserves in excess of one year (1.31) of annual budget of \$1.5m million – generates consistent surpluses
- Undergoing new strategic planning process
- Still far more women seek services than men but agency has added ability to serve children

#### **Family Services of Glencoe**

- Over 100 years of service
- Space is an issue as too many therapists are sharing a site but space in Glencoe is hard to find.
- Excellent financial position as agency has over one year reserves, as none of investments are in a true endowment - \$761,000 or 113% of one year's expenses of \$670,404.
- Agency wants to be more than counseling, a community facilitator and expand services to seniors, but still lowest served age group, but also assisting in aging in place and collaborating with NSSC.
- This agency serves the smallest area of the Family Service agencies but has biggest budget, a reflection of how effective they are at fundraising
- Working on new strategic plan
- All three family service agencies implementing new evaluation tool, no more GAF/GARF scores
- Hopes to become high impact organization in Glencoe
- Ramped up high end fee from \$125 to \$150

#### **Family Services of Wilmette**

- Agency now over 100 years old
- Lots of changes at organization, agency has discontinued psychiatric services
- New Certified Addictions Counselor (CADC)
- Takes Medicare but not Medicaid, too administratively heavy
- Intakes and fees are up to improved billing, scheduling and record-keeping, also implemented cost reductions
- 2016 audit indicates reserves are 50% of one year's expenses of \$550,000 – fundraising and admin costs are 28%
- All three family service agencies implementing new evaluation tool, no more GAF/GARF scores
- 16 clinicians on staff
- Not as good a fundraiser as other family service agencies
- 85% of clients pay less than full fee

## **Agency oversight notes for 2017**

### **Glencoe Jr. High Project**

- Agency has two staff
- Agency still in good financial position with very high reserves, \$245,000 reserves vs. annual budget of \$175,000, reserve ratio of 140%, but less than last year.
- Good active board and committed staff, board assumes all administrative and fundraising responsibilities
- Still can't meet full demand for community service projects, but switching to civic engagement model with more service learning
- No real outcomes, just participation
- Only give out a few scholarships
- New intergenerational program matching youth with senior
- Audit needs to list Township funding
- New strategic plan for 2016-2021

### **Youth Connection**

- New agency director, last one left and took all info, cannot find her-no legal action
- Board activity and size has fluctuated greatly over the years, weak now and agency finances in poor shape with just 28% of one year's expenses as of 2015 AG990. With a prior year deficit they will be even weaker.
- Good variety of afterschool program activities
- No outcomes, just attendance
- Need to implement online fee collection, improve financial position and further define board and staff roles. Board is weak
- Programs underutilized and agency could do more collaboration with Warming House

### **Glencoe Youth Services**

- Eddie Simon will be director only FT person
- Agency also administers Young Adult Program – separate director
- I finally have clarification of GYS vs. YAP reserves, \$72,969 for GYS, over \$32,262 for YAP, which is just under a year's expenses of \$81,510 for GYS, but just over 18 months for Yap's annual budget of \$20,355
- Should recruit board members from GJHP
- Building is secure for the medium term future
- Best attended events are joint events or those with jr. high kids
- Both need to do more outreach
- Visits are up
- Musical and social services programming are the most popular, joint events do well
- Expanded board of 14 members
- Looking at a second site in downtown Glencoe
- Survey tool yielded mixed results

### **Warming House Youth Center**

- Improved board size
- Working on new strategic plan – marketing and awareness still a big focus
- Expanded open hours, now includes Monday, will see how well attended
- Most qualified and clinical oriented staff
- Good youth board too

- Visits by senior are up
- Goal to do fewer events but more high quality ones
- 6<sup>th</sup>-12<sup>th</sup> grade is Saturday only all other days are 8-12 grades
- Reserve ratio for 2016 in AG990 is 42% of budget of \$103,178
- Pair a volunteer/intern with staff person for each shift
- The high school youth centers are very dependent on Township funding
- Needs to collaborate more with Youth Connection
- Now allowing some older dd clients
- Cynthia Doucette has been director since 1999

### **Winnetka Youth Organization**

- recent flood has disrupted operations
- Complete staff turnover in 2017 – new director
- Board size now up to 7, still small, but better
- No Skokie school programming but at Washburne on Tuesday and Thursday after school
- Visits are up, but 64% of use is from middle-schoolers so its not exactly a hs program is it?
- AG990 indicates fund balance of \$38,000 of \$108,000, a reserve ratio of 35%
- Agency is only youth center that pays rent

### **Volunteer Center**

- Record number of users in last year
- Need additional dollars for website enhancement and computers
- Want to do more networking events and trainings
- Site is secure for immediate future
- 60% of clients are youth, 40% adults, need more adult outreach?
- Reserves from 2016 ag990 are \$75,758 vs. total budget that year of \$63,00 so reserve is over a year but agency had smaller budget and ran a deficit, New strategic plan added board memebre

### **Meals At Home**

- Added Lake county delivery and more persons served and people stay longer in program, more fragile
- Sliding fee scale does not cover costs even at full fee and food costs are rising
- Client numbers at all-time, shrinking reserves
- Increasing number of clients are requesting help paying for food
- Need to serve more Glencoe clients but number of clients and meals way up
- Cost \$30 per volunteer screening
- Agency reserves down to 63%, used to be over a year, deficits the last few years
- 60% of clients require special diets and 18% of clients are disabled and not a senior
- Agency has expanded capacity but need more volunteers, which is the limiting factor, food providers also near capacity and they are looking for more
- Expanded their scholarship program – and added development staffperson
- Consider fee scale adjustments so that top fee covers costs for higher income households – right now - 70% of households subsidized
- Long-term goal of having own kitchen/staff to prepare food

### **YWCA**

- Agency not asking for increase, funding from us ensures that no NTT clients are on waiting list or were turned away for Courtroom Advocacy, but level of service to NTT clients does not match funding, at least this year.....

- Raised money to launch Transitional Housing Program with 16 unit apartment building, now running, need to establish outcomes for it – program is project funded not tenant funded so safer funding stream
- Also offering program for Batterers
- Doing more training for police and medical professionals
- 50% reserve ratio with budget of 3.9m
- Have enhanced services beyond orders of protection
- New vision statement and new emphasis on financial education
- Over 50% of clients are low income
- 

### **Career Resource Center**

- Numbers are down and budget is down as economy has improved though Illinois is behind in recovery
- New agency director, hopes to add a social worker and other social service components to programming and be an outplacement site
- Cost agency roughly \$18,000 to serve our residents, minus fees paid by ones from NTT (\$3800) (Some got scholarship from us)
- Good success rates
- 2016 Calendar year audit indicates 45% reserve ratio of total budget of \$233,290, all cash
- 2017 New sliding fee scale

### **Rebuilding Together**

- Agency got big increase last year, more modest request this year
- One day of pure volunteer service (Why not more) rest of year its professionals doing work.
- Did some work on our food pantry almost every year
- 75% reserve ratio with budget of \$251,000.
- Served 7 of 13 requests from NTT last year
- Priority given to projects that are referred by local social workers
- No strategic plan, agency cites no need for one due to nature of service
- Outsourcing their IT

### **North Shore Senior Center**

- well run highly professional agency and newly hired Outcome and Quality Assurance person
- Adult daycare numbers are up though still have some capacity left, transportation sometimes a problem, may expand it to other geographical areas
- Agency undergoing planning for capital campaign
- Good outcomes for all programs
- Late payment from state a growing problem, over \$1.2m in receivables
- Doing more evening and weekend programming
- 80% of clients are retired, 20% are not but agency wrestling with concept of what is a senior
- 2/3 of services are social services
- 3.8m in reserves or just under 50%, though agency is holding greater funds, enough to pay off building

### SASI

- Low level of service to NTT clients-only 10 past year, down from 13 prior year. Only 6% of clients or \$72,000 in costs but given that it's an administrative agency and most revenues go to caregiver, we are overfunding. Costs roughly \$19,000 to serve NTT clients in admin expenses
- Big surplus last year
- No one is currently being subsidized with scholarship fund
- Agency merged with Senior Connections, an agency that trains people to be volunteers to visit isolated seniors at no charge
- Limited outcome data for only a small sample of clients
- Expanding admin staff and hope to make better use of volunteers
- Agency provides administration and employs caregivers 64 caregivers serving 75-80 clients
- Reserves at 20% of one year's expenses of \$1.69m but since most revenue is from fees they do not need a high reserve level, admin costs are 13%

### Alliance for Early Childhood

- Wants to use extra funds to expand SScreenbreak
- Focus on healthy child development from 0- 8 yrs old but services are for families, schools, educators and children, variety of programming
- Standardized their fee structure per our recommendations
- Evaluation is a challenge for agencies that do prevention and education
- Reserves are very high, 1.4 years or \$196,579 with annual budget of \$141,465 based on AG990 for 2015 but most is to be used for capital purposes, perhaps acquiring site as a permanent home or computer hardware, agency has policies for it
- Fundraising and admin costs are 1/3 of budget, a bit high but not unusual for agency that gets little govt money
- Sees issues as children spend less time outside, too much structured time, too much time in front of screens and this leads to delays in social adjustment
- Multiple boards and large base of support in community

### Council On Jewish Elderly

- Large agency providing a variety of services primarily to the senior population and becoming more healthcare focused – 32 client got assistance from NTT costing agency roughly \$7200 minus state funding - \$4000 seems about right
- Program budget shrank as staffing decreased by 2 from 7.6 to 5.6 FTE
- Outcomes are mostly activity measures but they do save clients money and assist in accessing benefits and goal is to help senior remain in home and in community
- Provides some of same services as North Shore Senior Center but neither agency can meet need alone
- Agency is in a weak financial position and financial issues are becoming paramount – ran deficit in 2016 of \$3.5m.

	A	B	C	E	F	G
1	MONEY FOLLOWS THE PERSON COMMITTEE		2017	2018	2019	2019
2		2016	allocations	allocations	requests	allocations
3	Center for Enriched Living	\$22,000	\$ 22,000	\$ 23,000	\$ 25,000	\$ 25,000
4	Lambs Farm	\$15,000	\$ 15,000	\$ 15,000	\$ 20,000	\$ 17,000
5	Arts of Life/Artist Support	\$10,000	\$ 10,000	\$ 10,000	\$ 15,000	\$ 8,000
6	SNAP at GYS	\$10,000	\$ 10,000	\$ 9,000	\$ 10,000	\$ 9,000
7	<b>Glenkirk Totals</b>	<b>\$127,500</b>	<b>\$ 127,500</b>	<b>\$ 112,580</b>	<b>\$ 112,580</b>	
8	Glenkirk Residential	\$ 52,500	\$ 52,500	\$ 35,080	\$ 35,080	\$ 25,000
9	Glenkirk Vocational	\$ 42,000	\$ 42,000	\$ 44,500	\$ 44,500	\$ 44,500
10	Glenkirk Respite	\$ 33,000	\$ 33,000	\$ 33,000	\$ 33,000	\$ 33,000
11	<b>Clearbrook Totals</b>	<b>\$16,400</b>	<b>\$ 16,400</b>	<b>\$ 22,400</b>	<b>\$ 51,122</b>	
12	Clearbrook Children's Svcs	\$6,000	\$ 6,000	\$ 6,000	\$ 8,000	\$ 8,000
13	Clearbrook Employment			\$ 6,000	\$ 13,122	\$ 12,000
14	Clearbrook Residential Svcs	\$10,400	\$ 10,400	\$ 10,400	\$ 30,000	\$ 25,000
15	<b>SGT Totals</b>	<b>\$21,000</b>	<b>\$ 21,000</b>	<b>\$ 21,000</b>	<b>\$ 25,000</b>	
16	Musical Theatre		\$ 19,000	\$ 19,000	\$ 23,000	\$ 19,000
17	Creating Outside the Lines		\$ 2,000	\$ 2,000	\$ 2,000	\$ 2,000
18	Creativity in Motion		\$ -	\$ -		
19	Our Place of NTT	\$100,000	\$ 105,000	\$ 120,000	\$ 125,000	\$ 120,000
20	Josselyn Center	\$156,045	\$ 160,725	\$ 170,725	\$ 178,000	\$ 170,725
21	New Foundations/WilPower	\$60,000	\$ 64,175	\$ 64,175	\$ 70,000	\$ 50,000
22	SEARCH/JJ'S LIST		\$ 7,500	\$ 8,000	\$ 10,000	\$ 10,000
23	NAMI	\$7,500	\$ 10,000	\$ 10,500		
24	NAMI -Family to Family Support				\$ 14,000	\$ 14,000
25						
26	<b>TOTALS</b>	<b>\$545,445</b>	<b>\$ 569,300</b>	<b>\$ 586,380</b>	<b>\$ 655,702</b>	<b>\$ 592,225</b>
27	<b>NEW AGENCY REQUESTS</b>					
28	Our House of New Trier Twnshp.				\$ 35,000	\$ 30,000
29	Impact Behavioral Health				\$ 10,000	\$ 10,000
30	NAMI - Crisis Intervention				\$ 11,520	\$ -
31					\$ 56,520	

	2016	2017	2018	2019	2019
<b>Mental Health Committee</b>	allocations	allocations	allocations	requests	allocations
<b>HAVEN TOTALS</b>	<b>\$ 120,000</b>	<b>\$ 118,000</b>	<b>\$ 118,000</b>	<b>\$ 118,000</b>	
HAVEN/Community Services	\$ 80,000	\$ 78,000	\$ 78,000	\$ 78,000	\$ 78,000
HAVEN/Family Intervention	\$ 40,000	\$ 40,000	\$ 40,000	\$ 40,000	\$ 40,000
<b>HARBOUR</b>	\$ 12,000	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
<b>PEER Services Totals</b>	<b>\$ 89,000</b>	<b>\$ 95,500</b>	<b>\$ 102,000</b>	<b>\$ 102,000</b>	<b>\$ 102,000</b>
PEER Services/Adolescent	\$ 45,000	\$ 48,000	\$ 50,000	\$ 50,000	\$ 50,000
PEER Services/Adult	\$ 28,000	\$ 30,000	\$ 33,000	\$ 30,000	\$ 30,000
PEER Services/Prevention	\$ 16,000	\$ 17,500	\$ 19,000	\$ 22,000	\$ 22,000
Cancer Wellness Center	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000	\$ 10,000
Children's Advocacy Center	\$ 5,000	\$ 6,000	\$ 6,000	\$ 7,000	\$ 7,000
CAC/CASI		\$ 5,000	\$ 5,000	\$ 5,500	\$ 5,500
CAC/Family Support		\$ 1,000	\$ 1,000	\$ 1,500	\$ 1,500
Erika's Lighthouse	\$ 16,000	\$ 16,000	\$ 16,000	\$ 16,000	\$ 16,000
Fam. Counseling/Glencoe	\$ 36,000	\$ 36,000	\$ 40,000	\$ 40,000	\$ 40,000
Family Counseling/Wilmette	\$ 57,000	\$ 60,000	\$ 65,000	\$ 65,000	\$ 65,000
Counseling Center/North Shore	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000	\$ 32,000
<b>ANGLES/Youth Services</b>	<b>\$ 64,500</b>	<b>\$ 64,500</b>		<b>\$ 42,000</b>	<b>\$ 34,000</b>
Reproductive Health Clinic	\$ 22,500	\$ 22,500	\$ -		
Outreach	\$ 42,000	\$ 21,000	\$ 21,000	\$ 27,000	\$ 24,000
PRIDE Youth		\$ 21,000	\$ 10,000	\$ 15,000	\$ 10,000
Open Studio Project	\$ 5,500	\$ 5,500	\$ -		
<b>TOTALS</b>	<b>\$ 447,000</b>	<b>\$ 458,500</b>	<b>\$ 435,000</b>	<b>\$ 447,000</b>	<b>\$ 439,000</b>

NTT Agency Allocations 12/192017	FY2016 Allocations	FY2017 Funding	FY2018 allocations	2019 Requests	2019 allocations
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**Agency Oversight Committee**

<b>NSSC/TOTALS</b>	\$ 139,000	\$ 144,560	\$ 149,560	\$ 156,907	
NSSC/Adult Daycare	\$ 45,400	\$ 47,250	\$ 48,884	\$ 51,328	\$ 51,284
NSSC Community Education	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,600	\$ 2,600
NSSC Senior Services	\$ 48,000	\$ 49,950	\$ 51,868	\$ 54,461	\$ 51,868
NSSC/Counseling	\$ 43,000	\$ 44,760	\$ 46,208	\$ 48,518	\$ 46,208
YWCA/Shelter & Legal Advocacy	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000	\$ 25,000
Volunteer Center	\$ 10,000	\$ 10,000	\$ 10,000	\$ 14,000	\$ 13,000
Meals At Home	\$ 10,000	\$ 10,000	\$ 14,000	\$ 15,000	\$ 15,000
Senior Action Service	\$ 13,000	\$ 13,000	\$ 12,000	\$ 15,000	\$ 11,500
Glencoe Jr. High Project	\$ 20,000	\$ 20,000	\$ 20,000	\$ 22,500	\$ 20,000
Glencoe Youth Services	\$ 38,000	\$ 35,000	\$ 35,000	\$ 38,000	\$ 35,000
Winnetka Youth Organization	\$ 51,000	\$ 51,000	\$ 51,000	\$ 60,000	\$ 51,000
Youth Connection	\$ 28,000	\$ 28,000	\$ 28,000	\$ 30,000	\$ 28,000
Warming House Youth Center	\$ 51,000	\$ 51,000	\$ 51,000	\$ 55,000	\$ 52,165
Career Resource Center	\$ 11,000	\$ 11,000	\$ 11,000	\$ 16,000	\$ 12,000
Rebuilding Together	\$ 13,000	\$ 23,140	\$ 25,000	\$ 25,000	\$ 25,000
Kindness Connection	\$ 11,800	\$ 11,800			
Interfaith/Open Communities	\$ 2,500	\$ 2,500			
Alliance for Early Childhood				\$ 10,000	\$ 6,165
CJE Consumer Assistance			\$ 3,000	4000	\$ 3,000
<b>TOTALS</b>	<b>\$ 423,300</b>	<b>\$ 436,000</b>	<b>\$ 439,560</b>	<b>\$ 486,407</b>	<b>\$ 448,790</b>
New Agencies					
<b>TOTALS</b>					